2016
ANNUAL REPORT

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13th Congress, Bill No. 46
February 14, 1814

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Mr. Wayne Brandon
Dr. Hale V. Bradt
Mr. Stephen F. Bradshaw
Ms. Judy Anderson Wyrick
LTG Edward G. Anderson III, USA-Ret.
Mr. Raymond C. Anderson, Jr.
COL Jack P. Ancker, USA-Ret.
Mr. Frank J. Baer
COL Paul L. Bailey, USA-Ret.
Mr. Robert J. Bailey
COL CvdT Baird III, USA-Ret.
LTC Harold R. Bannister, AUS-Ret. *
Mr. Solomon L. Barco
Mr. Werner Barden
The Honorable Bray B. Barnes
Dr. John M. Barry
Mrs. Aletha H. Barsanti *
COL Carl F. Baswell, USA-Ret.
CPL Duane K. Bates
Ms. Cricket Bauer
SFC David C. Bauer, USA-Ret.
Mr. Donald Baumann
Mr. Wallace E. Beaber
LTC Richard S. Beahan, USA-Ret.
LTC Norman E. Beatty, USA-Ret.
Mr. Robert E. Beatty *
CPT Bennett C. Beaudry
Ms. Ann M. Beck

Lexington & Concord Society

As the battles of Lexington and Concord represented the beginning of the American Revolution, the Lexington & Concord Society is comprised of donors who support the National Museum of the United States Army at its beginning. These supporters share a desire to honor the spirit of the brave minutemen who joined together against the British regulars and began America’s fight for independence. Funds donated to the Lexington & Concord Society help the Campaign to build the National Museum of the United States Army. The Lexington & Concord Society is comprised of donors who have donated $5,000 or more.

Symbols:
1= Legacy Society Member
2= Lexington & Concord Society Member
*= Deceased

COL Alan L. Armstrong, USA-Ret.†
COL Lisa A. Black, USA-Ret.†
Mrs. Gary Bloedorn†
COL Roger E. Bort, USA-Ret.†
SSG Arthur Leon Boyte, USA-Ret.†
BG Eddie Cain, USA-Ret.
COL Jerry L. Crews†
Mr. John H. Dean III†
MG Jeanette K. Edmunds, USA-Ret.
Mr. Don M. Fox
The Honorable Pete Geren
Mr. Wesley Gibson†
Hal and Patti Glassman, USA-Ret.†
COL Wood P. Gross, USA-Ret.†
Mr. Tom Hanrahan
Mr. Ralph L. Harvey†
Mrs. Kiyo Hitch†
Quynh Holzheimer
SGT Robert E. Jacoby, Jr., USA-Ret.†
COL & LTC David & Pat Jernigan, USA-Ret.†
Colonel David E. Johnson, Ph.D. (USA-Retired) and Ms. Wendy Friedman†
COL George Kalinski, USA-Ret.†
BG Paul F. Kavanaugh, USA-Ret.
LTC Robert E. Kelso, USA-Ret.†
1LT James M. Knott, Sr., USA-Ret.†
CW4 James W. Lane, Jr., USA-Ret.†
LTG James M. Link, USA-Ret.
MAJ Wilbur T. Meadley, Jr., USA-Ret.†*
COL David Mitchell, USA-Ret.†
LTC Rowland J. Nicholson, USA-Ret.
Mr. Wallace H. Nunn†
COL Jennifer N. Pritzker, II, ARNG (Ret)†
Mr. Thomas W. Rabaut
LTG William H. Reno, USA-Ret.†
GEN Robert W. Rist, USA-Ret†
Mr. John R. Roberts, M.D.†
LTC Allan P. Scholl, USA-Ret.†
LTC John D. Statler, M.D.†
MG Eugene L. Stillions, Jr., USA-Ret.
Mr. Robert P. Sumas
LTG Billy M. Thomas, USA-Ret.
Mr. Marian Thompson
Mr. & Mrs. Norman B. Tominson, Jr.†
Mr. George J. Turak†
LTC Frank L. Varsolona, USA-Ret.†
Mr. Jim Walker
COL Joshua A. Wallace, Jr., USA-Ret.†
Judge Evan J. Wallach†
Mr. & Mrs. Danny L. Williams†
COL Albert E. Wolfgang, USA-Ret.†

The Legacy Society recognizes and honors those individuals and couples who have made arrangements for future philanthropic support of the Army Historical Foundation. Membership signifies that you have included the Army Historical Foundation in your estate, such as a bequest, trust, charitable remainder trust, charitable gift annuity, beneficiary of life insurance, retirement/pension plan, IRA, charitable rollover IRA, or some other type of deferred gift.

BG Creighton W. Abrams, Jr., USA-Ret.
Mrs. Aletha H. Barsanti*
Estate of LTC David A. Bell, USA-Ret. *
Mrs. Helen Biercuk* 
Mrs. Gary Bloedorn
COL Raymond K. Bluem, Jr., USA-Ret.
Mr. Joe Boyack
Mr. Howard M. Bushman, Esq.*
Joseph & Elizabeth Cain
SP5 Edward V. Chapman, USA, DAC-Ret.
Mr. George J. Collins, Jr.
Mr. David J. Colt
The Estate of Mary Connell*
Ms. Janet Crump*
Mr. Harold Dulbois*
Ms. Rebecca Anne Fike
Estate of Jimmy L. Flowers *
BG John R. Gallagher, Jr., USA-Ret.*
Ms. Blanche L. Gorlinisky
COL Charles W. L. Hall, Ph.D., USA-Ret.
Ms. Rachel A. Hartmann
Mr. Ralph E. Haan
LTC Michael F. Huebner, USA-Ret.
COL James G. Ivey, USA-RARet.
Estate of Patrick Carl Jesse*
Mr. Allan W. Johnson*
Ms. Ilene Kaplan
Estate of Jackie M. Kasten*
COL H. James Keats, Jr., USA-Ret.
Mr. Robert T. Kelly, Jr.
Mr. John R. Lee
Mr. Edwin Lindley, Jr.
MG Carl H. McNair, Jr., USA-Ret.
COL George T. Meires, USA-Ret. *
Louis C. Mirlable – Trust*
COL David Mitchell, USA-Ret.
Mrs. Katherine A. Nesteby*
SSG Orville D. Nichols
Ms. Umbelina D. Nogar*
LTC William B. Oakley, USA-Ret.
Daniel O. Omer Trust
The Estate of Bella Packer*
Mr. Wayne Perrins
The Estate of Edwina M. Rees *
Mr. Alfred F. Remillard *
Mr. Philip Saam *
CAPT & Mrs. James L. Scholl III
CSM Kent Snyder, USA-Ret.
LTC Donald H. Standiford, USA-Ret.*
COL Warren R. Stump, USA-Ret.*
GEN Gordon R. Sullivan, USA-Ret.
LTC Jordan Tannenbaum, USA-Ret.
LTG John R. Thurman III, USA-Ret.*
Mrs. Marie Warus
COL Donald R. Werner, USA-Ret.
Mr. Harry E. White *
Mrs. Betty J. ‘BJ’ Wilkins
COL and Mrs. David R. Wolf, USA-Ret.
COL Albert E. Wolfgang, USA-Ret.
Miss Hannah M. Zeidlik*

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Independent Auditor’s Report

To the Board of Directors
The Army Historical Foundation, Inc.
Arlington, Virginia

Report on the Financial Statements
We have audited the accompanying financial statements of The Army Historical Foundation, Inc. (the Foundation), which comprise the balance sheet as of December 31, 2016, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management’s Responsibility for the Financial Statements
Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility
Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information
We have previously audited The Army Historical Foundation, Inc.’s 2015 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 9, 2016. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2015, is consistent, in all material respects, with the audited financial statements from which it has been derived.

McLean, Virginia
May 1, 2017
## The Army Historical Foundation, Inc.

**Balance Sheet**  
**December 31, 2016**  
**With Comparative Totals for 2015**

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$3,960,262</td>
<td>$3,399,719</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>117,867</td>
<td>94,506</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>10,383,609</td>
<td>9,111,475</td>
</tr>
<tr>
<td>Bequest receivable</td>
<td>256,910</td>
<td>324,081</td>
</tr>
<tr>
<td>Investments</td>
<td>22,116,963</td>
<td>29,488,844</td>
</tr>
<tr>
<td>Prepaid expenses and deposits</td>
<td>492,407</td>
<td>39,015</td>
</tr>
<tr>
<td>Amount due from AUSA</td>
<td>38,245</td>
<td>-</td>
</tr>
<tr>
<td>Inventory</td>
<td>95,852</td>
<td>92,045</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>33,028</td>
<td>19,863</td>
</tr>
<tr>
<td>National Army Museum development costs</td>
<td>13,098,588</td>
<td>1,381,481</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$50,593,731</td>
<td>$43,951,029</td>
</tr>
</tbody>
</table>

| **Liabilities and Net Assets** |       |               |
| Liabilities:               |       |               |
| Accounts payable           | $1,018,207 | $488,432      |
| Accrued expenses and other liabilities | 1,122,296 | 344,853      |
| Amount due to AUSA         | -      | 145,182       |
| Deferred rent              | -      | 1,255         |
| Note payable               | 300,000 | -             |
| **Total liabilities**      | 2,440,503 | 979,722      |

| Commitments (Note 12)     |       |               |
| Net assets:               |       |               |
| Unrestricted              | $1,213,607 | 1,875,260    |
| Temporarily restricted    | 46,939,621 | 41,096,047   |
|                           | 48,153,228 | 42,971,307   |
| **Total Net Assets**      | $50,593,731 | $43,951,029 |

See notes to financial statements.
Statement of Activities  
Year Ended December 31, 2016  
(With Comparative Totals for 2015)

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>Temporarily</th>
<th>Total</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted</td>
<td>Restricted</td>
<td></td>
<td>Total</td>
</tr>
<tr>
<td>Support and revenue:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>$ 4,491,007</td>
<td>$ 6,481,269</td>
<td>$10,972,276</td>
<td>$ 6,693,694</td>
</tr>
<tr>
<td>Membership contributions</td>
<td>181,241</td>
<td>10,500</td>
<td>191,741</td>
<td>227,893</td>
</tr>
<tr>
<td>Commercial activities</td>
<td>88,943</td>
<td></td>
<td>88,943</td>
<td>78,752</td>
</tr>
<tr>
<td>Investment income (loss)</td>
<td>17,876</td>
<td></td>
<td>17,876</td>
<td>(543,806)</td>
</tr>
<tr>
<td>Program and event fees</td>
<td>7,545</td>
<td></td>
<td>7,545</td>
<td>48,201</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>648,195</td>
<td>(648,195)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total support and revenue</td>
<td>5,434,807</td>
<td>5,843,574</td>
<td>11,278,381</td>
<td>6,504,734</td>
</tr>
</tbody>
</table>

Expenses:

Program services:
- Historical and educational: $438,158 - $438,158 - $367,696
- Membership: $398,527 - $398,527 - $346,632
- National Army Museum programs: $1,536,820 - $1,536,820 - $213,806
- Commercial: $56,545 - $56,545 - $63,842

Total program services: $2,430,050 - $2,430,050 - $991,976

Support services:
- General and administrative: $130,606 - $130,606 - $21,610

Total expenses: $6,096,460 - $6,096,460 - $6,473,058

Change in net assets: $(661,653) 5,843,574 5,181,921 31,676

Net assets:
- Beginning: $1,875,260 41,096,047 42,971,307 42,939,631
- Ending: $1,213,607 $46,939,621 $48,153,228 $42,971,307

See notes to financial statements.
## Statement of Cash Flows
Year Ended December 31, 2016  
(With Comparative Totals for 2015)

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash flows from operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$5,181,921</td>
<td>$31,676</td>
</tr>
<tr>
<td>Adjustments to reconcile change in net assets to net cash used in operating activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Realized and unrealized loss on investments</td>
<td>242,641</td>
<td>715,655</td>
</tr>
<tr>
<td>Depreciation</td>
<td>12,534</td>
<td>9,728</td>
</tr>
<tr>
<td>Loss on disposal of property and equipment</td>
<td>-</td>
<td>1,897</td>
</tr>
<tr>
<td>Donated National Army Museum development costs</td>
<td>(276,025)</td>
<td>(692,883)</td>
</tr>
<tr>
<td>Contributions received for long-term projects</td>
<td>(3,357,604)</td>
<td>(3,169,483)</td>
</tr>
<tr>
<td>Decrease in discounts on long-term pledges receivable</td>
<td>(247,413)</td>
<td>(419,975)</td>
</tr>
<tr>
<td>Deferred rent</td>
<td>(1,255)</td>
<td>(14,413)</td>
</tr>
<tr>
<td><strong>Net cash used in operating activities</strong></td>
<td>(240,487)</td>
<td>(194,335)</td>
</tr>
<tr>
<td>Changes in assets and liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Increase) decrease in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>(23,361)</td>
<td>(54,875)</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>(1,024,721)</td>
<td>2,673,675</td>
</tr>
<tr>
<td>Bequest receivable</td>
<td>67,171</td>
<td>130,518</td>
</tr>
<tr>
<td>Prepaid expenses and deposits</td>
<td>(453,392)</td>
<td>(4,126)</td>
</tr>
<tr>
<td>Inventory</td>
<td>(3,807)</td>
<td>(6,005)</td>
</tr>
<tr>
<td>Increase (decrease) in:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>(286,344)</td>
<td>386,367</td>
</tr>
<tr>
<td>Accrued expenses and other liabilities</td>
<td>112,595</td>
<td>72,727</td>
</tr>
<tr>
<td>Amount due to AUSA</td>
<td>(183,427)</td>
<td>145,182</td>
</tr>
<tr>
<td><strong>Net cash used in operating activities</strong></td>
<td>(240,487)</td>
<td>(194,335)</td>
</tr>
<tr>
<td>Cash flows from investing activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Purchases of investments</td>
<td>(113,555,382)</td>
<td>(59,753,151)</td>
</tr>
<tr>
<td>Proceeds from sale of investments</td>
<td>120,684,622</td>
<td>53,723,699</td>
</tr>
<tr>
<td>Purchase of property and equipment</td>
<td>(25,698)</td>
<td>-</td>
</tr>
<tr>
<td>Payments on National Army Museum development costs</td>
<td>(9,960,116)</td>
<td>(688,598)</td>
</tr>
<tr>
<td><strong>Net cash used in investing activities</strong></td>
<td>(2,856,574)</td>
<td>(6,718,050)</td>
</tr>
<tr>
<td>Cash flows from financing activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions received for long-term projects</td>
<td>3,357,604</td>
<td>3,169,483</td>
</tr>
<tr>
<td>Proceeds from note payable</td>
<td>300,000</td>
<td>-</td>
</tr>
<tr>
<td><strong>Net cash provided by financing activities</strong></td>
<td>3,657,604</td>
<td>3,169,483</td>
</tr>
<tr>
<td><strong>Net increase (decrease) in cash and cash equivalents</strong></td>
<td>560,543</td>
<td>(3,742,902)</td>
</tr>
<tr>
<td>Cash and cash equivalents:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Beginning</td>
<td>3,399,719</td>
<td>7,142,621</td>
</tr>
<tr>
<td>Ending</td>
<td>$3,960,262</td>
<td>$3,399,719</td>
</tr>
<tr>
<td>Supplemental disclosure of cash flow information:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash paid for interest</td>
<td>$3,000</td>
<td>-</td>
</tr>
<tr>
<td>Supplemental schedule of noncash investing and financing activities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Donated National Army Museum development costs</td>
<td>$276,025</td>
<td>$692,883</td>
</tr>
<tr>
<td>Amounts in National Army Museum development costs included in accounts payable and accrued expenses and other liabilities</td>
<td>$1,480,967</td>
<td>-</td>
</tr>
</tbody>
</table>

See notes to financial statements.
Note 1. Nature of Activities and Significant Accounting Policies

Nature of activities: The Army Historical Foundation, Inc. (the Foundation) was incorporated on May 16, 1983, under the laws of the Commonwealth of Virginia. The purposes of the Foundation are to supplement existing educational and training programs that promote a deeper understanding of the historical contribution of the U.S. Army; to support the furnishing and refurbishing of Army Historic Buildings, to promote and support scholarly research into the Army’s past, to assist in the preservation, perpetuation, publication or display of manuscripts, books, relics, pictures and all other things and information pertinent to the history and tradition of the U.S. Army, and to support the creation of a National Army Museum.

On June 5, 2015, the Foundation entered into an amended affiliation agreement with the Association of the United States Army (AUSA), a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. The agreement establishes parameters for structural changes between the two organizations. AUSA will designate two-thirds of the Board of Directors of the Foundation. AUSA will reserve $34 million of funds for the National Army Museum’s site preparation. The agreement also details responsibilities of each organization for operations needed to construct the National Army Museum.

On July 1, 2015, the Foundation entered into an agreement with the Department of the Army (Army) to build the National Army Museum on Fort Belvoir to honor the American Soldier’s service, tell their stories and educate visitors as to the contributions of the Army to the nation in a manner that will engage and inspire the American people. The Foundation will provide the funds necessary to construct the museum. During the year ended December 31, 2016, the Foundation executed a 50-year lease agreement with the Army for the land at Fort Belvoir to be utilized for construction of the museum. Upon completion of the facilities the museum will be conveyed to the Army. The Foundation will provide for the annual operating costs and maintain an appropriate reserve account for facility restoration and modernization. Site preparation began in 2016.

A summary of the Foundation’s significant accounting policies follows:

Basis of accounting: The Foundation’s financial statements are prepared on the accrual basis of accounting, whereby unconditional support is recognized when received, revenue is recognized when earned and expenses are recognized when incurred.

Basis of presentation: The financial statement presentation follows the recommendations under the Not-for-Profit Entities Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (the Codification). Under the Codification, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. There were no permanently restricted net assets at December 31, 2016.

Cash and cash equivalents: For the purposes of reporting cash flows, the Foundation considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. All cash and investments, regardless of maturity, held in brokerage accounts are considered investments.

Financial risk: The Foundation maintains its cash in bank accounts which, at times, may exceed federally-insured limits. The Foundation has not experienced any losses on such accounts. The Foundation believes it is not exposed to any significant credit risk on cash.

The Foundation’s investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near-term could materially affect the investment balance and the amounts reported in the financial statements.
Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Accounts receivable:** Accounts receivable are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on an annual basis. Management determines the allowance for doubtful accounts by identifying troubled accounts and by using the historical experience applied to an aging of accounts. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received. There is no provision for doubtful accounts receivable at December 31, 2016.

**Pledges receivable:** Unconditional contributions, including pledges, are recognized as revenue or gains in the period acknowledged. Conditional pledges to give are only recognized when the conditions on which they depend are substantially met. Unconditional pledges that will not be collected within one year have been discounted at a rate commensurate with the risks involved less an estimate made for doubtful pledges based on a review of all outstanding pledges on an annual basis. Management determines the allowance for doubtful pledges by using the historical experience applied to an aging of pledges. Pledges receivable are written off when deemed uncollectible. The provision for doubtful pledges receivable at December 31, 2016, was $900 attributable to life members.

**Investments:** Investments with readily determinable fair values are reflected at fair market value based upon quoted market prices. Changes in fair value are recognized in the statement of activities. Cash within investments are held at cost.

**Inventory:** Inventory is stated at the lower of cost or market with costs being valued using the average costs method of inventory valuation. Management believes all inventories to be readily marketable, and a provision for obsolescence was not required at December 31, 2016.

**Property and equipment:** Property and equipment are carried at cost. Depreciation is computed using the straight-line method based on the estimated useful lives of the related assets. The Foundation capitalizes all property and equipment with a cost of $1,000 or more.

**National Army Museum development costs:** Direct costs and certain allocations of costs of designing a future museum and the related Founder’s Hall on federal land are capitalized as incurred.

**Revenue recognition:** All donor-restricted contributions and similar grants are reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Temporarily restricted net assets are reported as unrestricted net assets if the restrictions are met in the same period received. Program and event fees are recognized when services are performed. Income from the sale of inventory is recognized upon the completion of a sale and is reported in commercial activities in the statement of activities.

A portion of restricted contributions may be used for administrative operations in order to develop the museum, not to exceed 15%. The 15% fee has been approved by the Board of Directors and is calculated on cash collections of restricted contributions.

**Functional allocation of expenses:** The costs of providing for various programs and supporting services have been summarized on the functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs benefited.
Note 1.  Nature of Activities and Significant Accounting Policies (Continued)

Income taxes: The Foundation is exempt from income taxes on income derived from any source related to its tax-exempt purpose under Section 501(c)(3). Income which is not related to exempt purposes, less applicable deductions, is subject to federal and state corporate income taxes. The Foundation did not have any net unrelated business income for the year ended December 31, 2016.

The Foundation’s management evaluated its tax positions and concluded there were no uncertain tax positions that would require adjustment to the financial statements.

Use of estimates: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Prior year information: The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Foundation’s financial statements for the year ended December 31, 2015, from which the summarized information was derived.

Upcoming accounting pronouncements: In February 2016, the FASB issued Accounting Standards Update (ASU) 2016-02, Leases (Topic 842). The guidance in this ASU supersedes the leasing guidance in Topic 840, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. The Foundation is currently evaluating the impact of the pending adoption of the new standard on the financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606), requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in generally accepted accounting principles in the United States of America (U.S. GAAP) when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. Early adoption is not permitted. This ASU is effective for fiscal years beginning after December 15, 2018. The Foundation has not yet selected a transition method and is currently evaluating the effect that the ASU will have on the financial statements.

In August 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of nonprofit entities. The amendments set forth the FASB’s improvements to net asset classification requirements and the information presented about a nonprofit entity’s liquidity, financial performance and cash flows. The ASU will be effective for fiscal years beginning after December 15, 2017. Earlier applicable is permitted. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. Management has not evaluated the impact of this ASU on the financial statements.

Subsequent events: Subsequent events have been evaluated through May 1, 2017, which is the date the financial statements were available to be issued.
Note 2. Pledges Receivable
Unconditional pledges receivable consist of the following at December 31, 2016:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>National Army Museum</td>
<td>$10,880,403</td>
</tr>
<tr>
<td>Life members</td>
<td>$13,825</td>
</tr>
<tr>
<td>Discount at 3%</td>
<td>($509,719)</td>
</tr>
<tr>
<td>Less allowance for life members</td>
<td>($900)</td>
</tr>
<tr>
<td></td>
<td><strong>$10,383,609</strong></td>
</tr>
</tbody>
</table>

Amounts due in:
- Less than one year: $2,835,425
- One year to five years: $7,869,803
- Greater than five years: $189,000

**Total: $10,894,228**

Note 3. Bequest Receivable
The Foundation was a beneficiary of a bequest in 2014. The funds will be collected over the next four years in the form of a note receivable in the amount of $256,910 at December 31, 2016, with 3% interest payable on the principal balance. The note matures on August 15, 2020.

Amounts to be received for the bequest receivable at December 31, 2016, are due in future years as follows:

<table>
<thead>
<tr>
<th>Years ending December 31:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
</tr>
<tr>
<td>2018</td>
</tr>
<tr>
<td>2019</td>
</tr>
<tr>
<td>2020</td>
</tr>
<tr>
<td><strong>Total</strong></td>
</tr>
</tbody>
</table>

Note 4. Investments and Fair Value Measurements
Investments consist of the following at December 31, 2016:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate bonds</td>
<td>$12,769,293</td>
</tr>
<tr>
<td>Government bonds</td>
<td>$5,996,520</td>
</tr>
<tr>
<td>Municipal bonds</td>
<td>$2,705,445</td>
</tr>
<tr>
<td>Money market funds</td>
<td>$645,705</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$22,116,963</strong></td>
</tr>
</tbody>
</table>
Note 4. Investments and Fair Value Measurements (Continued)

Investment income consists of the following for the year ended December 31, 2016:

Dividends and interest $ 404,608
Realized and unrealized losses (242,641)
Investment management fees (144,091)

$ 17,876

The Fair Value Measurement Topic of the Codification establishes a single authoritative definition of fair value, sets out a framework for measuring fair value and requires additional disclosures about fair value measurements. The Codification applies to all assets and liabilities that are being measured and reported on a fair value basis. This statement enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. The statement requires that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

**Level 1**: Quoted market prices in active markets for identical assets or liabilities.

**Level 2**: Observable market-based inputs or unobservable inputs that are corroborated by market data.

**Level 3**: Unobservable inputs that are not corroborated by market data.

In determining the appropriate levels, the Foundation performs a detailed analysis of the assets and liabilities that are subject to the Codification. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. There were no Level 3 inputs for any assets held by the Foundation at December 31, 2016.

The table below presents the assets measured at fair value at December 31, 2016, on a recurring basis by level within the hierarchy.

<table>
<thead>
<tr>
<th>Description</th>
<th>Total</th>
<th>Level 1</th>
<th>Level 2</th>
<th>Level 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate bonds</td>
<td>12,769,293</td>
<td>12,769,293</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Government bonds</td>
<td>5,996,520</td>
<td>-</td>
<td>5,996,520</td>
<td>-</td>
</tr>
<tr>
<td>Municipal bonds</td>
<td>2,705,445</td>
<td>-</td>
<td>2,705,445</td>
<td>-</td>
</tr>
<tr>
<td>Money market funds</td>
<td>645,705</td>
<td>645,705</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td></td>
<td>$ 22,116,963</td>
<td>$ 13,414,998</td>
<td>$ 8,701,965</td>
<td>-</td>
</tr>
</tbody>
</table>

The corporate bonds and money market funds are classified as Level 1 instruments as they are publicly traded and priced daily. The Foundation’s municipal bonds and government bonds receive interest income based on their stated interest rates and are classified as Level 2 instruments, as there are no quoted market prices in active markets for identical assets. The value is determined using models and other valuation methodologies, which are corroborated by market data.
The Army Historical Foundation, Inc.

Notes to Financial Statements

Note 5. Property and Equipment

Property and equipment and accumulated depreciation at December 31, 2016, and depreciation expense for the year ended December 31, 2016, consist of the following:

<table>
<thead>
<tr>
<th>Asset Category</th>
<th>Cost</th>
<th>Accumulated Depreciation</th>
<th>Net</th>
<th>Depreciation Expense</th>
</tr>
</thead>
<tbody>
<tr>
<td>Computer equipment</td>
<td>$73,855</td>
<td>$54,247</td>
<td>$19,608</td>
<td>$4,553</td>
</tr>
<tr>
<td>Office equipment</td>
<td>58,863</td>
<td>45,443</td>
<td>13,420</td>
<td>7,981</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$132,718</td>
<td>$99,690</td>
<td>$33,028</td>
<td>$12,534</td>
</tr>
</tbody>
</table>

Note 6. National Army Museum Development Costs

The National Army Museum development costs include the construction in progress for the following buildings as of December 31, 2016:

<table>
<thead>
<tr>
<th>Asset Category</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>National Army Museum</td>
<td>$12,003,943</td>
</tr>
<tr>
<td>Founder’s Hall</td>
<td>1,094,645</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$13,098,588</td>
</tr>
</tbody>
</table>

Note 7. Note Payable

During the year ended December 31, 2016, the Foundation entered into a loan with a limited liability corporation with the borrowed funds to be used exclusively for the development of an online store for retail operations at the National Army Museum. The note bears 6% interest and is secured by the inventory and revenue from the online store. The principal balance is due on the maturity date of August 1, 2020. The balance of the loan at December 31, 2016, was $300,000. Interest expense on this loan for the year ended December 31, 2016, was $3,000.

Note 8. Temporarily Restricted Net Assets

Temporarily restricted net assets at December 31, 2016, and changes in temporarily restricted net assets during the year ended December 31, 2016, consist of donor-restricted funds to be used for general support for future years, as follows:

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Life member dues</td>
<td>$19,300</td>
<td>$10,500</td>
<td>$15,375</td>
<td>$14,425</td>
</tr>
<tr>
<td>Library and archives program</td>
<td>338</td>
<td>-</td>
<td>-</td>
<td>338</td>
</tr>
<tr>
<td>National Army Museum</td>
<td>41,076,409</td>
<td>6,481,269</td>
<td>632,820</td>
<td>46,924,858</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$41,096,047</td>
<td>$6,491,769</td>
<td>$648,195</td>
<td>$46,939,621</td>
</tr>
</tbody>
</table>

The Foundation is the official fundraiser for the National Army Museum. The capital campaign is to raise money for the National Army Museum.
Note 9. AUSA Transactions

Office space and other costs: The Foundation occupies office space in a building owned by AUSA, for which rent is at a discounted rate. The discount on rent and donated postage are reflected in the statement of activities as part of contributions and grants. The amount of in-kind support was $73,157 for the year ended December 31, 2016.

The terms of the lease provided for scheduled rent increases beginning on the first anniversary of the lease and thereafter. Rent expense is recognized on the straight-line basis over the lease term, with the difference between the straight-line rent and the actual rent payments being recorded as deferred rent in the accompanying balance sheet. The lease expired on January 31, 2016, and has remained month-to-month with a 4% increase, annually.

Rent expense for the year ended December 31, 2016, was $270,687.

Contributions for the National Army Museum: On June 5, 2015, the Foundation entered into an affiliation agreement with AUSA. The agreement includes a pledge for AUSA to reserve $34 million of funds for the National Army Museum’s site preparation. The pledge is conditional on the execution of a 50-year long-term land lease between the Army and the Foundation with all entitlements of the 84 acres of land within Fort Belvoir. The lease was executed in 2016, however, without all requirement entitlements. Notwithstanding, AUSA provided additional funding to the museum project during the year ended December 31, 2016, in the amount of $276,025 as continued partial fulfillment on the pledge consisting of development costs for the National Army Museum. Accumulated contributions made by AUSA towards the pledge total $865,950 as of December 31, 2016. The remaining amount on the pledge to be recognized upon release of conditions is $33,134,050 as of December 31, 2016.

Amount due from AUSA: As of December 31, 2016, AUSA owes the Foundation $38,245, which primarily includes reimbursement for expenses incurred by the Foundation for AUSA.

Note 10. Retirement Plan

The Foundation has a Simple IRA retirement plan available to all its employees except for those under collective bargaining agreements. Employees are eligible to join at the start of their employment. The Foundation makes matching contributions up to 3% of annual compensation, and the contributions are fully vested when made. Total retirement plan expense for 2016, was $48,143.

Note 11. Allocation of Joint Costs

For the year ended December 31, 2016, the Foundation incurred joint costs of $1,119,968 for informational materials and activities that included fundraising appeals. Of those costs, $804,469 was allocated to program expenses and $315,499 was allocated to fundraising expenses.

Note 12. Commitments

During the year ended December 31, 2015, the Foundation entered into various agreements with contractors for the planning, development and construction of the National Army Museum and related buildings. Total contracts executed totaled over $116 million, of which over $11 million has been incurred through December 31, 2016.
Independent Auditor’s Report on the Supplementary Information

To the Board of Directors
The Army Historical Foundation, Inc.
Arlington, Virginia

We have audited the financial statements of The Army Historical Foundation, Inc. as of and for the year ended December 31, 2016, and have issued our report thereon, dated May 1, 2017, which contained an unmodified opinion on those financial statements. See pages 1 and 2. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole.

The supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

The summarized comparative information for the year ended December 31, 2015, was previously audited by us and, in our report dated May 9, 2016, we expressed an unmodified opinion on such information in relation to the 2015 financial statements as a whole.

McLean, Virginia
May 1, 2017

The Army Historical Foundation, Inc.

Summary of Revenue and Expenses by Program
Year Ended December 31, 2016
(With Comparative Totals for 2015)

<table>
<thead>
<tr>
<th>Program</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Educational Programs</td>
<td>Membership</td>
</tr>
<tr>
<td>Support and revenue:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>$ 2,408</td>
<td>$ 28,766</td>
</tr>
<tr>
<td>Membership contributions</td>
<td>-</td>
<td>191,741</td>
</tr>
<tr>
<td>Commercial activities</td>
<td>19,610</td>
<td>-</td>
</tr>
<tr>
<td>Investment income (loss)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Program and event fees</td>
<td>1,830</td>
<td>255</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$ 23,848</td>
<td>$ 220,762</td>
</tr>
</tbody>
</table>

Expenses:
Marketing, conventions and administration
  - Personnel
  - Office expense
  - Professional services
  - Website/newsletter
  - Financial fees and interest
  - Cost of goods sold
  - Miscellaneous program support
  - Depreciation
  - Grants and awards
  - Corporate fees
  - Insurance
  - Taxes (other than payroll)
  - Officer and director support
  - Loss on sale of fixed assets
  - Bad debt expense

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Educational Programs</td>
<td>Membership</td>
</tr>
<tr>
<td>Total expenses</td>
<td>$ 438,158</td>
<td>$ 398,527</td>
</tr>
</tbody>
</table>

28
CIRCLES OF DISTINCTION
MAJOR CONTRIBUTORS TO THE NATIONAL MUSEUM OF THE UNITED STATES ARMY

Commander-in-Chief’s Circle
Association of the United States Army
The Boeing Company
General Dynamics Corporation
Lockheed Martin Corporation

Five-Star Circle
AM General Corporation
BAE Systems
Bell Helicopter, A Textron Company
Mr. & Mrs. Preston C. Caruthers
The Coca-Cola Foundation
Mary Bateman Connell Estate
Fairfax County, Virginia
FedEx Corporation
General Motors Foundation
Honeywell
L-3 Communications
Northrop Grumman Corporation
Pritzker Military Museum & Library
Raytheon Company
Sikorsky Aircraft Corporation
The Steward Family Foundation: David & Thelma Steward

Four-Star Circle
Commonwealth of Virginia
CACI International Inc
DynCorp International
Exelis
Charles B. Johnson
Mr. Rupert H. Johnson
KBR
Microsoft Corporation
Military Order of the Purple Heart Service Foundation
Rasmussen Foundation
Veterans of Foreign Wars
Hannah M. Zeidlik Estate

Three-Star Circle
Caterpillar, Inc.
John W. Creighton, Jr.
Johnson & Johnson
MG & Mrs. Carl H. McNair, Jr., USA-Ret.
Motiva Enterprises, LLC
Oshkosh Corporation
Wilbur L. and Edwina M. Rees
CW3 Robert F. Stanford
System Studies & Simulation (S3) Inc.
LTG Roger C. Schultz, USA-Ret. & Barbara Schultz
Shell Oil Company

Two-Star Circle
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Mr. & Mrs. Norman R. Augustine
Mr. Robert H. Baker
CALIBRE
Clark Construction Group, LLC
COLSA Corporation
Cracker Barrel Old Country Store
Cubic Corporation
Dominion
LTG Charles W. Dyke, USA-Ret.
FLIR Systems, Inc.
Sgt. Maj. Hal Glassman, USA-Ret. & Mrs. Patti Glassman
COL & Arthur L. Goodall, USA-Ret.
Grand Duchy of Luxembourg
Natalie & Jim Haslam
Hensel Phelps Construction Company
David L. Hunter
International Association of Machinists and Aerospace Workers
COL. James G. Ivey, USAR-Ret. and Family
LTC Robert E. Kelso, USA-Ret.
Kongsberg Protech Systems
Leidos
Mr. and Mrs. Michael J. Lynd
Richard Lounsberry Foundation
NewMarket Corporation
GEN & Mrs. Ray Odierno, USA-Ret.
Pilot Flying J
Rabaut Family Foundation
LTG William Reno, USA-Ret. and Luann Reno
Rolls-Royce North America
Ryder Transportation & Logistics
SAIC
MG & Mrs. Alan B. Salisbury, USA-Ret.
LTC & Mrs. James E. Shreader, USA-Ret.
LTC Donald H. Standiford, USA-Ret. Estate
The Diana Davis Spencer Foundation
GEN Gordon R. Sullivan, USA-Ret.
Mr. & Mrs. Norman B. Tomlinson, Jr.
Triumph Group, Inc.
V.M.I. Class of 1943
GEN Carl Vuono, USA-Ret. & Mrs. Pat Vuono
COL & Mrs. Albert E. Wolfgang, USA-Ret.
One-Star Circle

AETNA
Agility Defense & Government Services
Airbus Americas
Army Women’s Foundation
Army Aviation Association of America
MG and Mrs. Olinio Mark Barsanti
COL Raymond K. Bluhm, Jr., USA-Ret. & Mrs. Tena R. Bluhm
Booz Allen Hamilton
Stephen F. and Camilla T. Brauer
COL Gustav J. Braun, Jr., USA-Ret.
LTC Howard M. Bushman, USA-Ret.
The Bushman Family
William K. Caler, Jr.
The Cannon Foundation, Inc.
GEN George W. Casey, USA-Ret.
MG D. Caton in memory of WO1 Gerald Caton
Ceradyne, Inc.
Citizens of PA, Post 405 at the Union League
Neal Creighton, Jr. & Dr. Dukhee Rhee Creighton
In honor of Colonel Henry Crown
Day & Zimmerman, Inc.
Mr. William Douglas Fisher
Fannie Mae Foundation
Kevin & Barbara Sheehan in memory of Leroy Fontaine
Force Protection, Inc.
GEICO
General and Mrs. Ronald H. Griffith
GEN William W. Hartzog, USA-Ret.
Dr. Francis & Mary Harvey
LTG David K. Heebner
In memory of LTC John F. Hillen, Jr.
The Hudson Foundation
Sgt. Robert E. Jacoby, Jr.
LTC David & COL Pat Jernigan
Mr. Allan W. Johnson
COL David E. Johnson & Mrs. Wendy Frieman
LTG Peter Kind and Mrs. Sandi Kind
MAJ Timothy W. Lawson, USA
Mr. J. Stanley Lenox, III in memory of Demspie Van Fleet
McChristian
The Lisle Foundation
Robert and Tammie Mack
GEN Edward C. Meyer, USA-Ret.
Michèle Munsch in memory of Adrian A. Munsch
LTC Joseph F. Napoli, USA-Ret. and Family
Navistar Defense, LLC
Parsons Infrastructure & Technology Group, Inc.
CW2 Melvin H. Nesteby, USA-Ret.
Max & Priscilla Noah in memory of COL & Mrs. D.R. Van Sickler
GEN & Mrs. Dennis J. Reimer, USA-Ret.
Governor Pete Ricketts & Family
GEN and Mrs. Eric K. Shinseki, USA-Ret.
Richard and Alice Snell
LTG John Royster Thurman III Estate
SGM Paul A. Tolovi, USA-Ret. & Mrs. Louise M. Tolovi
Mr. & Mrs. George J. Turak / Turak Gallery
W.L. Gore & Associates
GEN & Mrs. Volney F. Warner, USA-Ret.
James P. & Margarita Weidener
COL Donald R. Werner, USA-Ret.
Thomas & Susan White
Honorable & Mrs. Al Zapanta

*Circles of Distinction is a comprehensive list that includes donations up to 29 June 2017.*
At its 19th Annual Members’ Meeting and Awards Dinner held on 16 June 2016, the Army Historical Foundation recognized the following book and articles as outstanding achievements in writing on U.S. Army History.

**Book Awards**

**Biography**

**Journals, Memoirs, and Letters**
*The Best Writings of Ulysses S. Grant*, edited by John F. Marszalek (Carbondale: Southern Illinois University Press)

**Operational/Battle History**

**Institutional/Functional History**

**Unit History**

**Reference**
*Understanding U.S. Military Conflicts through Primary Sources*, edited by Roberta Wiener and James R. Arnold (Santa Barbara, CA: ABC-CLIO)

**Trefry Award**
Chris Mackowski and Kristopher D. White for the Emerging Civil War Series (El Dorado Hills, CA: Savas Beatie, LLC)

**Article Awards**

**Army Professional Journals**


**Academic Journals**


**Magazines**


**2016 Museum Excellence Award**

U.S. Army Women’s Museum, Fort Lee, Virginia
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BG Creighton W. Abrams, Jr., USA-Ret. – Executive Director

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*This is a comprehensive list of Directors and Advisory Board members as of June 2016.*